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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

AUGUST 1988

After a surprisingly poor performance in July, shipments improved substantially in August, only 82 fewer homes than last August, off 0.4 percent. Year-to-date shipments are off by 11,409 homes, or 7.2 percent. Shipments will have to equal their levels of last year for the remaining months of this year for the industry to top the 220,000 home level.

Relative performance in the regions and top ten shipment states remains about the same. New York had been slightly ahead of last year through July. It drops slightly behind last year with August shipments. Pennsylvania lost a little strength with August, although performance remains positive. The west north central and pacific regions gathered strength in August.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through August

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	14,634	10.0	- 0.6	14,723	9.3
East North Central	19,175	13.1	- 0.9	19,347	12.3
West North Central	6,984	4.8	+ 4.2	6,705	4.3
South Atlantic	53,057	36.3	- 9.6	58,721	37.3
South Central	27,323	18.7	- 18.1	33,373	21.2
Mountain	7,910	5.4	- 14.0	9,193	5.8
Pacific	11,855	8.1	+ 7.3	11,050	7.0

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through August

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	15,035	10.7	- 12.8	17,244	10.9	1
2. North Carolina	12,732	9.0	- 17.6	15,460	9.8	2
3. Georgia	10,275	7.3	+ 5.0	9,788	6.2	3
4. Alabama	7,682	5.5	- 1.6	7,808	5.0	5
5. South Carolina	7,502	5.3	- 4.9	7,887	5.0	4
6. California	6,813	4.8	+ 5.1	6,484	4.1	7
7. Michigan	6,542	4.6	- 0.7	6,587	4.2	6
8. Tennessee	5,998	4.3	- 5.9	6,374	4.0	8
9. New York	5,329	3.8	- 0.2	5,340	3.4	10
10. Pennsylvania	4,862	3.4	+ 1.9	4,771	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532	21,690	0.7%	Jan-June	114,697	107,410	- 6.4%
July	20,971	16,673	- 20.5%	Jan-July	135,668	124,083	- 8.5%
August	21,996	21,894	- 0.5%	Jan-Aug	157,664	145,977	- 7.4%
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643	21,652	0.0%	Jan-June	114,776	107,621	- 6.2%
July	20,880	16,708	- 20.0%	Jan-July	135,656	124,329	- 8.3%
August	21,961	21,879	- 0.4%	Jan-Aug	157,617	146,208	- 7.2%
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1987	1988		Homes In Inventory 1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%	2.2%	June	384	477
July	2.3%	2.7%	July	475	442
August	2.3%	2.1%	August	510	457
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	64	0.0%	0	442	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,531	1,540	0.6%	10,298	10,084	- 2.1%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	1,531	1,604	4.8%	10,298	10,526	2.2%
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,954	3,000	1.6%	19,198	18,871	- 1.7%
Michigan *	*	*	---	*	*	---
Ohio	340	363	6.8%	2,139	2,227	4.1%
Wisconsin	291	338	16.2%	2,021	2,011	- 0.5%
Total	3,585	3,701	3.2%	23,358	23,109	- 1.1%
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	179	236	31.8%	1,212	1,465	20.9%
Minnesota	185	239	29.2%	1,423	1,461	2.7%
Missouri	60	0	-100.0%	397	297	- 25.2%
Nebraska	230	255	10.9%	1,567	1,637	4.5%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	654	730	11.6%	4,599	4,860	5.7%
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,693	1,660	- 1.9%	13,302	11,780	- 11.4%
Georgia	2,989	3,249	8.7%	22,970	22,836	- 0.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,816	2,340	- 16.9%	19,254	15,348	- 20.3%
South Carolina *	*	*	---	*	*	---
Virginia	373	378	1.3%	2,956	2,675	- 9.5%
West Virginia *	*	*	---	*	*	---
Total	7,871	7,627	- 3.1%	58,482	52,639	- 10.0%
South Central						
Alabama	2,250	2,355	4.7%	15,507	14,511	- 6.4%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	416	564	35.6%	3,068	3,613	17.8%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,314	1,338	1.8%	9,760	9,568	- 2.0%
Texas	1,139	568	- 50.1%	9,336	4,783	- 48.8%
Total	5,119	4,825	- 5.7%	37,671	32,475	- 13.8%

Mobile/Manufactured Home Production

	August 1987	August 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	453	381	- 15.9%	3,483	3,042	- 12.7%
Colorado	60	53	- 11.7%	367	225	- 38.7%
Idaho	244	318	30.3%	1,784	1,640	- 8.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	757	752	- 0.7%	5,634	4,907	- 12.9%
Pacific						
Alaska *	*	*	---	*	*	---
California	1,093	1,143	4.6%	7,940	7,937	- 0.0%
Hawaii *	*	*	---	*	*	---
Oregon	527	689	30.7%	3,527	4,220	19.6%
Washington	138	158	14.5%	937	834	- 11.0%
Total	1,758	1,990	13.2%	12,404	12,991	4.7%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	721	665	- 7.8%	5,218	4,470	- 14.3%
Total Production	21,996	21,894	- .5%	157,664	145,977	- 7.4%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	August			Year-To-Date		
	1987	1988	% Change	1987	1988	% Change
Northeast						
Connecticut	37	22	- 40.5%	219	163	- 25.6%
Maine	298	315	5.7%	1,698	1,795	5.7%
Massachusetts	75	80	6.7%	509	452	- 11.2%
New Hampshire	133	143	7.5%	920	917	- 0.3%
New Jersey	69	71	2.9%	615	438	- 28.8%
New York	826	835	1.1%	5,340	5,329	- 0.2%
Pennsylvania	758	720	- 5.0%	4,771	4,862	1.9%
Rhode Island	20	8	- 60.0%	110	79	- 28.2%
Vermont	103	105	1.9%	541	599	10.7%
Total	2,319	2,299	- 0.9%	14,723	14,634	- 0.6%
East North Central						
Illinois	377	330	- 12.5%	2,383	2,123	- 10.9%
Indiana	647	765	18.2%	4,223	4,437	5.1%
Michigan	1,046	1,118	6.9%	6,587	6,542	- 0.7%
Ohio	715	725	1.4%	4,593	4,404	- 4.1%
Wisconsin	233	259	11.2%	1,561	1,669	6.9%
Total	3,018	3,197	5.9%	19,347	19,175	- 0.9%
West North Central						
Iowa	75	122	62.7%	555	738	33.0%
Kansas	134	158	17.9%	1,014	1,040	2.6%
Minnesota	141	212	50.4%	1,163	1,255	7.9%
Missouri	443	482	8.8%	3,105	3,071	- 1.1%
Nebraska	42	57	35.7%	312	311	- 0.3%
North Dakota	25	23	- 8.0%	165	167	1.2%
South Dakota	50	77	54.0%	391	402	2.8%
Total	910	1,131	24.3%	6,705	6,984	4.2%
South Atlantic						
Delaware	151	168	11.3%	1,322	1,202	- 9.1%
Florida	2,248	2,100	- 6.6%	17,244	15,035	- 12.8%
Georgia	1,347	1,432	6.3%	9,788	10,275	5.0%
Maryland	114	102	- 10.5%	881	878	- 0.3%
North Carolina	2,128	1,988	- 6.6%	15,460	12,732	- 17.6%
South Carolina	1,084	1,170	7.9%	7,887	7,502	- 4.9%
Virginia	619	618	- 0.2%	4,012	3,582	- 10.7%
West Virginia	324	247	- 23.8%	2,127	1,851	- 13.0%
Total	8,015	7,825	- 2.4%	58,721	53,057	- 9.6%
South Central						
Alabama	1,106	1,263	14.2%	7,808	7,682	- 1.6%
Arkansas	403	400	- 0.7%	3,270	2,501	- 23.5%
Kentucky	494	575	16.4%	3,724	3,748	0.6%
Louisiana	228	138	- 39.5%	1,678	948	- 43.5%
Mississippi	412	361	- 12.4%	3,538	2,979	- 15.8%
Oklahoma	105	58	- 44.8%	826	408	- 50.6%
Tennessee	906	850	- 6.2%	6,374	5,998	- 5.9%
Texas	740	376	- 49.2%	6,155	3,059	- 50.3%
Total	4,394	4,021	- 8.5%	33,373	27,323	- 18.1%

Mobile/Manufactured Home Shipments

	August 1987	August 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Mountain						
Arizona	522	412	- 21.1%	3,977	3,311	- 16.7%
Colorado	96	97	1.0%	587	561	- 4.4%
Idaho	66	75	13.6%	434	377	- 13.1%
Montana	58	43	- 25.9%	357	296	- 17.1%
Nevada	178	271	52.2%	1,287	1,464	13.8%
New Mexico	293	201	- 31.4%	2,215	1,655	- 25.3%
Utah	29	19	- 34.5%	253	187	- 26.1%
Wyoming	6	7	16.7%	83	59	- 28.9%
Total	1,248	1,125	- 9.9%	9,193	7,910	- 14.0%
Pacific						
Alaska	0	2	0.0%	1	17	600.0%
California	907	971	7.1%	6,484	6,813	5.1%
Hawaii	0	0	0.0%	0	2	0.0%
Oregon	320	414	29.4%	1,848	2,358	27.6%
Washington	355	452	27.3%	2,717	2,665	- 1.9%
Total	1,582	1,839	16.2%	11,050	11,855	7.3%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	475	442	- 6.9%	4,505	5,270	17.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	21,961	21,879	- .4%	157,617	146,208	- 7.2%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1988 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	115	48	163	*	*	*
Maine	1,473	322	1,795	346	96	442
Massachusetts *	256	196	452	*	*	*
New Hampshire *	609	308	917	*	*	*
New Jersey *	206	232	438	*	*	*
New York *	3,261	2,068	5,329	*	*	*
Pennsylvania	3,011	1,851	4,862	6,126	3,958	10,084
Rhode Island *	48	31	79	*	*	*
Vermont *	437	162	599	*	*	*
Total	9,416	5,218	14,634	6,472	4,054	10,526
	64.3%	35.7%	100.0%	61.5%	38.5%	100.0%
East North Central						
Illinois *	1,435	688	2,123	*	*	*
Indiana	3,047	1,390	4,437	12,338	6,533	18,871
Michigan *	3,792	2,750	6,542	*	*	*
Ohio	3,099	1,305	4,404	1,668	559	2,227
Wisconsin	1,450	219	1,669	1,708	303	2,011
Total	12,823	6,352	19,175	15,714	7,395	23,109
	66.9%	33.1%	100.0%	68.0%	32.0%	100.0%
West North Central						
Iowa *	542	196	738	*	*	*
Kansas	668	372	1,040	1,094	371	1,465
Minnesota	916	339	1,255	1,022	439	1,461
Missouri	2,178	893	3,071	31	266	297
Nebraska	145	166	311	931	706	1,637
North Dakota *	95	72	167	*	*	*
South Dakota *	237	165	402	*	*	*
Total	4,781	2,203	6,984	3,078	1,782	4,860
	68.5%	31.5%	100.0%	63.3%	36.7%	100.0%
South Atlantic						
Delaware *	776	426	1,202	*	*	*
Florida	5,210	9,825	15,035	3,613	8,167	11,780
Georgia	5,239	5,036	10,275	11,640	11,196	22,836
Maryland *	550	328	878	*	*	*
North Carolina	8,233	4,499	12,732	10,856	4,492	15,348
South Carolina *	4,554	2,948	7,502	*	*	*
Virginia	2,387	1,195	3,582	2,213	462	2,675
West Virginia *	1,331	520	1,851	*	*	*
Total	28,280	24,777	53,057	28,322	24,317	52,639
	53.3%	46.7%	100.0%	53.8%	46.2%	100.0%

Year-To-Date
1988 Product Mix

	Jan-Aug Shipments			Jan-Aug Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,030	1,652	7,682	10,883	3,628	14,511
Arkansas *	1,950	551	2,501	*	*	*
Kentucky *	2,727	1,021	3,748	*	*	*
Louisiana *	816	132	948	*	*	*
Mississippi	2,279	700	2,979	2,904	709	3,613
Oklahoma *	215	193	408	*	*	*
Tennessee	4,223	1,775	5,998	6,936	2,632	9,568
Texas	1,495	1,564	3,059	2,412	2,371	4,783
Total	**19,735**	**7,588**	**27,323**	**23,135**	**9,340**	**32,475**
	72.2%	**27.8%**	**100.0%**	**71.2%**	**28.8%**	**100.0%**
Mountain						
Arizona	1,364	1,947	3,311	1,398	1,644	3,042
Colorado	232	329	561	65	160	225
Idaho	66	311	377	352	1,288	1,640
Montana *	79	217	296	*	*	*
Nevada *	298	1,166	1,464	*	*	*
New Mexico *	899	756	1,655	*	*	*
Utah *	30	157	187	*	*	*
Wyoming *	21	38	59	*	*	*
Total	**2,989**	**4,921**	**7,910**	**1,815**	**3,092**	**4,907**
	37.8%	**62.2%**	**100.0%**	**37.0%**	**63.0%**	**100.0%**
Pacific						
Alaska *	14	3	17	*	*	*
California	956	5,857	6,813	1,135	6,802	7,937
Hawaii *	0	2	2	*	*	*
Oregon	310	2,048	2,358	549	3,671	4,220
Washington	275	2,390	2,665	26	808	834
Total	**1,555**	**10,300**	**11,855**	**1,710**	**11,281**	**12,991**
	13.1%	**86.9%**	**100.0%**	**13.2%**	**86.8%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	79,579	61,359	140,938	80,246	61,261	141,507
	56.5%	43.5%	100.0%	56.7%	43.3%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,897	1,373	5,270	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,012	1,458	4,470
Total	**83,476**	**62,732**	**146,208**	**83,258**	**62,719**	**145,977**
	57.1%	**42.9%**	**100.0%**	**57.0%**	**43.0%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,100	9.8%	1	635	5.3%	5	1,465	15.3%	1
North Carolina	1,988	9.3%	2	1,320	11.1%	1	668	7.0%	4
Georgia	1,432	6.7%	3	706	5.9%	4	726	7.6%	3
Alabama	1,263	5.9%	4	999	8.4%	2	264	2.8%	12
South Carolina	1,170	5.5%	5	723	6.1%	3	447	4.7%	6
Michigan	1,118	5.2%	6	614	5.2%	6	504	5.3%	5
California	971	4.5%	7	103	0.9%	26	868	9.1%	2
Tennessee	850	4.0%	8	601	5.1%	7	249	2.6%	14
New York	835	3.9%	9	491	4.1%	10	344	3.6%	9
Indiana	765	3.6%	10	498	4.2%	9	267	2.8%	11
Ohio	725	3.4%	11	504	4.2%	8	221	2.3%	15
Pennsylvania	720	3.4%	12	397	3.3%	13	323	3.4%	10
Virginia	618	2.9%	13	428	3.6%	11	190	2.0%	18
Kentucky	575	2.7%	14	423	3.6%	12	152	1.6%	19
Missouri	482	2.2%	15	333	2.8%	14	149	1.6%	20
Washington	452	2.1%	16	60	0.5%	33	392	4.1%	7
Oregon	414	1.9%	17	56	0.5%	34	358	3.7%	8
Arizona	412	1.9%	18	151	1.3%	23	261	2.7%	13
Arkansas	400	1.9%	19	306	2.6%	15	94	1.0%	24
Texas	376	1.8%	20	171	1.4%	21	205	2.1%	16
Mississippi	361	1.7%	21	259	2.2%	16	102	1.1%	21
Illinois	330	1.5%	22	231	1.9%	18	99	1.0%	22
Maine	315	1.5%	23	242	2.0%	17	73	0.8%	25
Nevada	271	1.3%	24	78	0.7%	30	193	2.0%	17
Wisconsin	259	1.2%	25	217	1.8%	19	42	0.4%	34
West Virginia	247	1.2%	26	186	1.6%	20	61	0.6%	29
Minnesota	212	1.0%	27	153	1.3%	22	59	0.6%	31
New Mexico	201	0.9%	28	105	0.9%	25	96	1.0%	23
Delaware	168	0.8%	29	101	0.9%	27	67	0.7%	26
Kansas	158	0.7%	30	96	0.8%	29	62	0.6%	28
New Hampshire	143	0.7%	31	78	0.7%	31	65	0.7%	27
Louisiana	138	0.6%	32	112	0.9%	24	26	0.3%	42
Iowa	122	0.6%	33	97	0.8%	28	25	0.3%	43
Vermont	105	0.5%	34	75	0.6%	32	30	0.3%	40
Maryland	102	0.5%	35	51	0.4%	35	51	0.5%	33
Colorado	97	0.5%	36	38	0.3%	38	59	0.6%	30
Massachusetts	80	0.4%	37	40	0.3%	37	40	0.4%	35
South Dakota	77	0.4%	38	43	0.4%	36	34	0.4%	37
Idaho	75	0.3%	39	21	0.2%	42	54	0.6%	32
New Jersey	71	0.3%	40	32	0.3%	39	39	0.4%	36
Oklahoma	58	0.3%	41	29	0.2%	40	29	0.3%	41
Nebraska	57	0.3%	42	24	0.2%	41	33	0.3%	38
Montana	43	0.2%	43	11	0.1%	45	32	0.3%	39
North Dakota	23	0.1%	44	12	0.1%	44	11	0.1%	45
Connecticut	22	0.1%	45	14	0.1%	43	8	0.1%	46
Utah	19	0.1%	46	5	0.0%	46	14	0.1%	44
Rnode Island	8	0.0%	47	5	0.0%	47	3	0.0%	48
Wyoming	7	0.0%	48	3	0.0%	48	4	0.0%	47
Alaska	2	0.0%	49	2	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
	21,437	**100.3%**		**11,879**	**99.8%**		**9,558**	**99.8%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	15,035	10.7%	1	5,210	6.5%	4	9,825	16.0%	1
North Carolina	12,732	9.0%	2	8,233	10.3%	1	4,499	7.3%	4
Georgia	10,275	7.3%	3	5,239	6.6%	3	5,036	8.2%	3
Alabama	7,682	5.5%	4	6,030	7.6%	2	1,652	2.7%	13
South Carolina	7,502	5.3%	5	4,554	5.7%	5	2,948	4.8%	5
California	6,813	4.8%	6	956	1.2%	23	5,857	9.5%	2
Michigan	6,542	4.6%	7	3,792	4.8%	7	2,750	4.5%	6
Tennessee	5,998	4.3%	8	4,223	5.3%	6	1,775	2.9%	12
New York	5,329	3.8%	9	3,261	4.1%	8	2,068	3.4%	8
Pennsylvania	4,862	3.4%	10	3,011	3.8%	11	1,851	3.0%	11
Indiana	4,437	3.1%	11	3,047	3.8%	10	1,390	2.3%	15
Ohio	4,404	3.1%	12	3,099	3.9%	9	1,305	2.1%	16
Kentucky	3,748	2.7%	13	2,727	3.4%	12	1,021	1.7%	19
Virginia	3,582	2.5%	14	2,387	3.0%	13	1,195	1.9%	17
Arizona	3,311	2.3%	15	1,364	1.7%	21	1,947	3.2%	10
Missouri	3,071	2.2%	16	2,178	2.7%	15	893	1.5%	20
Texas	3,059	2.2%	17	1,495	1.9%	17	1,564	2.5%	14
Mississippi	2,979	2.1%	18	2,279	2.9%	14	700	1.1%	22
Washington	2,665	1.9%	19	275	0.3%	35	2,390	3.9%	7
Arkansas	2,501	1.8%	20	1,950	2.5%	16	551	0.9%	24
Oregon	2,358	1.7%	21	310	0.4%	33	2,048	3.3%	9
Illinois	2,123	1.5%	22	1,435	1.8%	20	688	1.1%	23
West Virginia	1,851	1.3%	23	1,331	1.7%	22	520	0.8%	25
Maine	1,795	1.3%	24	1,473	1.9%	18	322	0.5%	31
Wisconsin	1,669	1.2%	25	1,450	1.8%	19	219	0.4%	35
New Mexico	1,655	1.2%	26	899	1.1%	25	756	1.2%	21
Nevada	1,464	1.0%	27	298	0.4%	34	1,166	1.9%	18
Minnesota	1,255	0.9%	28	916	1.2%	24	339	0.6%	28
Delaware	1,202	0.9%	29	776	1.0%	27	426	0.7%	26
Kansas	1,040	0.7%	30	668	0.8%	28	372	0.6%	27
Louisiana	948	0.7%	31	816	1.0%	26	132	0.2%	44
New Hampshire	917	0.7%	32	609	0.8%	29	308	0.5%	33
Maryland	878	0.6%	33	550	0.7%	30	328	0.5%	30
Iowa	738	0.5%	34	542	0.7%	31	196	0.3%	38
Vermont	599	0.4%	35	437	0.5%	32	162	0.3%	42
Colorado	561	0.4%	36	232	0.3%	38	329	0.5%	29
Massachusetts	452	0.3%	37	256	0.3%	36	196	0.3%	37
New Jersey	438	0.3%	38	206	0.3%	40	232	0.4%	34
Oklahoma	408	0.3%	39	215	0.3%	39	193	0.3%	39
South Dakota	402	0.3%	40	237	0.3%	37	165	0.3%	41
Idaho	377	0.3%	41	66	0.1%	45	311	0.5%	32
Nebraska	311	0.2%	42	145	0.2%	41	166	0.3%	40
Montana	296	0.2%	43	79	0.1%	44	217	0.4%	36
Utah	187	0.1%	44	30	0.0%	47	157	0.3%	43
North Dakota	167	0.1%	45	95	0.1%	43	72	0.1%	45
Connecticut	163	0.1%	46	115	0.1%	42	48	0.1%	46
Rhode Island	79	0.1%	47	48	0.1%	46	31	0.1%	48
Wyoming	59	0.0%	48	21	0.0%	48	38	0.1%	47
Alaska	17	0.0%	49	14	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
140,938	**99.9%**			**79,579**	**100.0%**		**61,359**	**100.0%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
August 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	3,249	15.3%	1	1,638	13.9%	4	1,611	17.0%	1
Indiana	3,000	14.1%	2	1,875	16.0%	1	1,125	11.9%	3
Alabama	2,355	11.1%	3	1,771	15.1%	2	584	6.2%	8
North Carolina	2,340	11.0%	4	1,668	14.2%	3	672	7.1%	6
Florida	1,660	7.8%	5	423	3.6%	8	1,237	13.0%	2
Pennsylvania	1,540	7.3%	6	829	7.1%	6	711	7.5%	5
Tennessee	1,338	6.3%	7	940	8.0%	5	398	4.2%	9
California	1,143	5.4%	8	128	1.1%	17	1,015	10.7%	4
Oregon	689	3.2%	9	99	0.8%	19	590	6.2%	7
Texas	568	2.7%	10	272	2.3%	11	296	3.1%	10
Mississippi	564	2.7%	11	438	3.7%	7	126	1.3%	14
Arizona	381	1.8%	12	157	1.3%	14	224	2.4%	11
Virginia	378	1.8%	13	316	2.7%	9	62	0.7%	19
Ohio	363	1.7%	14	270	2.3%	12	93	1.0%	16
Wisconsin	338	1.6%	15	284	2.4%	10	54	0.6%	20
Idaho	318	1.5%	16	102	0.9%	18	216	2.3%	12
Nebraska	255	1.2%	17	143	1.2%	16	112	1.2%	15
Minnesota	239	1.1%	18	154	1.3%	15	85	0.9%	17
Kansas	236	1.1%	19	172	1.5%	13	64	0.7%	18
Washington	158	0.7%	20	9	0.1%	22	149	1.6%	13
Maine	64	0.3%	21	46	0.4%	20	18	0.2%	22
Colorado	53	0.2%	22	14	0.1%	21	39	0.4%	21
Iowa *									
Louisiana *									
Rhode Island *									
New Jersey *									
Nevada *									
Michigan *									
Missouri	0	0.0%	29	0	0.0%	28	0	0.0%	33
West Virginia *									
Hawaii *									
New York *									
Oklahoma *									
Kentucky *									
Vermont *									
Illinois *									
Utah *									
New Hampshire *									
Connecticut *									
New Mexico *									
Maryland *									
Arkansas *									
Montana *									
Alaska *									
South Carolina *									
Delaware *									
Massachusetts *									
Wyoming *									
North Dakota *									
South Dakota *									
	21,229	99.9%		11,748	100.0%		9,481	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Aug 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	22,836	16.1%	1	11,640	14.5%	2	11,196	18.3%	1
Indiana	18,871	13.3%	2	12,338	15.4%	1	6,533	10.7%	4
North Carolina	15,348	10.8%	3	10,856	13.5%	4	4,492	7.3%	5
Alabama	14,511	10.3%	4	10,883	13.6%	3	3,628	5.9%	8
Florida	11,780	8.3%	5	3,613	4.5%	7	8,167	13.3%	2
Pennsylvania	10,084	7.1%	6	6,126	7.6%	6	3,958	6.5%	6
Tennessee	9,568	6.8%	7	6,936	8.6%	5	2,632	4.3%	9
California	7,937	5.6%	8	1,135	1.4%	14	6,802	11.1%	3
Texas	4,783	3.4%	9	2,412	3.0%	9	2,371	3.9%	10
Oregon	4,220	3.0%	10	549	0.7%	18	3,671	6.0%	7
Mississippi	3,613	2.6%	11	2,904	3.6%	8	709	1.2%	14
Arizona	3,042	2.1%	12	1,398	1.7%	13	1,644	2.7%	11
Virginia	2,675	1.9%	13	2,213	2.8%	10	462	0.8%	17
Ohio	2,227	1.6%	14	1,668	2.1%	12	559	0.9%	16
Wisconsin	2,011	1.4%	15	1,708	2.1%	11	303	0.5%	20
Idaho	1,640	1.2%	16	352	0.4%	19	1,288	2.1%	12
Nebraska	1,637	1.2%	17	931	1.2%	17	706	1.2%	15
Kansas	1,465	1.0%	18	1,094	1.4%	15	371	0.6%	19
Minnesota	1,461	1.0%	19	1,022	1.3%	16	439	0.7%	18
Washington	834	0.6%	20	26	0.0%	23	808	1.3%	13
Maine	442	0.3%	21	346	0.4%	20	96	0.2%	23
Missouri	297	0.2%	22	31	0.0%	22	266	0.4%	21
Colorado	225	0.2%	23	65	0.1%	21	160	0.3%	22
Iowa	*								
Michigan	*								
Rhode Island	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
West Virginia	*								
Hawaii	*								
Arkansas	*								
Oklahoma	*								
New Jersey	*								
South Carolina	*								
New York	*								
Kentucky	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Utah	*								
Delaware	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
South Dakota	*								
Illinois	*								
Alaska	*								
Montana	*								
	141,507	100.0%		80,246	99.9%		61,261	100.2%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

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AUGUST 1988
Manufacturing Report